Message Text

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R 191015Z JUL 77 FM AMEMBASSY PARIS TO SECSTATE WASHDC 5855

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E.O. 11652 GDS
TAGS: MILI, FR
SUBJ: EXPORT LICENSE APPLICATION OF MICRO-TEL
CORPORATION RADIO EQUIPMENT TO FRANCE

1. A REPRESENTATIVE OF THE FRENCH ELECTRONICS COMPANY, RADIO TELEVISION FRANCAISE S.A. (RTF), 73 AVENUE CHARLES DE GAULLE, NEUILLY SUR SEINE, CALLED ON EDO CONCERNING THE PREPARATION OF A DSP FORM-83 IN SUPPORT OF AN APPLICATION TO EXPORT A MICRO-TEL CORPORATION WR-550 WIDE RANGE SURVEILLANCE RECEIVER WITH AN ASSOCIATED RAS 550 ANTENNA SYSTEM. REPRESENTATIVE STATED THAT HIS CLIENT, THE FRENCH MINISTRY OF DEFENSE, WAS NOT WILLING TO SIGN DSP FORM-83 REQUIRED TO SUPPORT THE US MUNITIONS CONTROL EXPORT LICENSE. ON A STRICTLY CONFIDENTIAL BASIS RTF REPRESENTATIVE EXPLAINED THAT ALTHOUGH ORDER WAS BEING PLACED THROUGH THE MINISTRY OF DEFENSE THE EQUIPMENT WAS DESTINED FOR USE BY THE MINISTRY OF THE INTERIOR, SPECIFICALLY THE DIRECTION DE LA SURVEILLAN CE DU TERRITOIRE (DST). THE DST ALLEGEDLY LIKEWISE HAS REFUSED TO SIGN THE FORM-83. RTF REPRESENTATIVE NOTED THAT HE HAD IN THE FALL OF 1976 PURCHASED WITHOUT ANY DIFFICULTIES THE SAME EQUIPMENT FROM MICRO-TEL FOR SALE TO THE FRENCH NAVY AT TOULON. EDO AGREED TO FORWARD CONFIDENTIAL.

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COPY OF RTF-MINISTRY OF DEFENSE CONTRACT PROVIDED BY RTF REPRESENTATIVE TO OMC AS EVIDENCE EN LIEU OF FORM-83 SIGNATURE. NO GUARANTEE WAS OFFERED, HOWEVER, THAT THIS WOULD BE ACCEPTABLE TO OMC. PLEASE NOTE THAT BY REVEALING THAT THE EQUIPMENT IS FOR THE DST, ALTHOUGH ORDERED THROUGH THE MINISTRY OF DEFENSE, THE RTF REPRESENTATIVE TOOK

SOME RISK OF POSSIBLY JEOPARDIZING FUTURE CONTRACTS WITH MINISTRY OF DEFENSE.

- 2. EMBASSY IS POUCHING RTF/MINISTRY OF DEFENSE CONTRACT FOR MICRO-TEL TO OMC. REQUEST OMC CONFIRMATION THAT MICRO-TEL HAS IN FACT SUBMITTED APPLICATION FOR EXPORT LICENSE. EMBASSY WILL ATTEMPT TO VERIFY LEGITIMACY OF ORDER BY DIRECT CONTACT WITH MINISTRY OF DEFENSE.
- 3. CORRESPONDENCE SHOWN EDO BY RTF REPRESENTATIVE INDICATES THAT PANTRONICS INC., 1275 BLOOMFIELD AVENUE, FAIRFIELD, N.J. (GEORGE MOGYEROS) MAY BE INTERMEDIARY.
- 4. INFORMATION AVAILABLE TO EMBASSY INDICATED RTF IS WELL ESTABLISHED ELECTRONICS FIRM WITH A GOOD BUSINESS REPUTATION AND REPRESENTS NUMEROUS US ELECTRONIC MANUFACTURERS. G. BREMEAU IS DIRECTOR GENERAL AND MME. E. TRONCHON IS SECRETARY GENERAL OF THE COMPANY. HARTMAN

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